

# Motivation for Performance Programme

How sponsors and attendees benefit

Low Motivation affects absenteeism, retention, workplace strife and ultimately output and profit.

This programme will explain what really motivates you and your staff, find out why less than 6% of staff list money as their number one motivator.

You will learn how to measure, monitor and dramatically improve individual and team motivation.

Great output only comes from highly motivated people, every business owner and manager needs to be able to draw out the best from other.

You will leave with the strategies and tools you need to deliver this key leadership skill, ready to motivate your high performing teams.

*“The most useful parts of the course were Team work and Motivation. Learning new tools for leadership and Team work, helped to motivate the teams and their leaders using new and more efficient tools to achieve success!”* Amável Condeço Account Manager

More details...

Once you understand motivation, how it works, how to use it, you are in an exceptional position to increase energy and performance in yourself and those around you.

Motivation is the fuel for high performing businesses.

- Discover the simple Motivation formula that will allow you to increase workforce performance to its' full potential
- You will learn the 9 motivator in life
- Learn the reward and recognition strategies for each motivator.
- Learn how to accurately measure your teams motivation (What gets measured can be improved!)
- You receive your own FREE personalised motivation audit with a comprehensive 9 page report of £100-00 value
- Strategies for your own motivation
- Strategies for motivating those around you.
- How understanding individuals motivation is essential for influencing at home, at work and in sales
- On going support from your tutor

Format is a mixture of:

- Theory
- Group discussions
- Exploration of practical and relevant issues
- Development of Action Plans
- Experiential activities
- Post attendance work
- Pre and Post Course work options
- Post attendance Tutor support
- Individual and Group activities
- Personal Action Planning

- Follow up support options
- Includes Motivational Audit

Relevant audience:

- Senior Managers
- Team Leaders
- Supervisors
- First Time supervisors
- Business owners

Timing: 1 day

Numbers: 5-50 Open courses or exclusive to client organisation only